

**Disclaimer:** This document contains emergency regulations and proposed amendments to existing regulations pertaining to the sales and use tax as it applies to data and information technology services and software publishing services, and other alterations to the sales and use tax effectuated by 2025 House Bill 352, the Budget Reconciliation and Financing Act, Chapter 604 of the Acts of 2025. The sales and use tax provisions of this bill are effective July 1, 2025. These regulations and amendments are subject to review by the Joint Committee on Administrative, Executive and Legislative Review.

## **Title 03 COMPTROLLER OF THE TREASURY**

### **Subtitle 06 SALES AND USE TAX**

#### **Chapter 01 Sales and Use Tax**

Authority: Tax-General Article, §§2-102, 2-103, 11-102, 11-104, 11-105, 11-206, 11-245, *11-403*, 11-502, and 11-504, Annotated Code of Maryland

##### **.01 Personal, Professional, or Insurance Services.**

A. (text unchanged)

B. Purchases.

(1) (text unchanged)

(2) A person providing taxable services shall pay tax on purchases of materials, supplies, tools, equipment, [and ]digital codes[ or], digital products, *and taxable services* used by the person.

(3) [but ]*A person providing taxable services* may, *however*, issue a resale certificate for the purchase of:

(a) tangible personal property, digital codes, or digital products transferred as part of a taxable service *if the person has not used the tangible personal property, digital codes, or digital products and the tangible personal property, digital codes, or digital products are resold in unchanged form*; and

(b) taxable services *that the person has not used and that are resold in unchanged form*. [For example, a]

(4) *Examples.*

(a) A janitorial company may purchase paper towels tax-free by issuing a resale certificate if those towels are used to stock the bathroom of a customer receiving taxable cleaning services. The janitorial company shall pay tax on its purchase of cleaning agents which the janitorial company uses to clean the bathroom of a customer receiving taxable cleaning services.

(b) A web hosting company may rent server space from a cloud storage company tax-free by issuing a resale certificate if the server space is used to provide cloud storage for a customer purchasing web hosting services and the web hosting company has made or makes no use of the server space being resold.

C. Sales.

(1) If a person providing *personal, professional, or insurance* services also makes independent sales of tangible personal property, digital codes,[ or] digital products, *or taxable services*, that person shall collect and remit the sales and use tax on those sales unless a specific statutory exemption applies.

(2) Examples of sales subject to tax are sales of[ packaged]:

(a) *Packaged* cosmetics, hair tonics, and lotions *sold* by barbers and beauticians.

(b) *A web design service by a graphic design company that is sold independently from the sale of a nontaxable logo design service.*

##### **.03 Repairs of Tangible Personal Property, Digital Codes, [and ]Digital Products, and Taxable Services.**

A. General.

(1) The charge for labor to repair or alter existing tangible personal property, a digital code, or a digital product belonging to another for the purpose of restoring the property, digital code, or digital product to its original condition or usefulness is not subject to tax, *unless the labor constitutes a taxable service described in Tax General Article, §11–101(m), Annotated Code of Maryland.*

(2) (text unchanged)

B. Persons engaged in repairing tangible personal property, digital codes,[ or] digital products, *or taxable services* of others for a consideration may handle the sales and use tax on their transactions in either of the following ways:

(1) If separate charges are made for materials incorporated in the property, digital code,[ or] digital product, *or taxable service* being repaired, the tax shall be applied to the charges for the materials. The resale exclusion may be claimed on purchases of materials transferred to customers under these circumstances, *so long as the person transferring the materials made no use of them.*

(2) If separate charges are not made for materials incorporated in the property, digital code,[ or] digital product, *or taxable service* being repaired, that is, the repair [is]*and materials used in repair* are charged for on a lump-sum basis, the tax may not apply to any portion of the charge to the customer. The resale exclusion may not be claimed on purchases of materials transferred to customers under these circumstances. A person making a repair of tangible personal property, a digital code,[ or] a digital product, *or a taxable service* who charges for the repair *and materials used in repair* on a lump-sum basis shall pay the tax on purchases of materials used in

performing the repair. The taxability of purchases for lump-sum contracts is not affected by the fact that the person for whom the repair work is performed would not have been required to pay the tax on a separately stated charge for materials.

C. Maintenance Contracts.

(1) The tax does not apply to a charge for a maintenance contract unless it is required to be purchased as a condition of a sale of other tangible personal property, digital code,[ or] digital product, *or taxable service*.

(2)-(4) (text unchanged)

D. Persons engaged in repairing tangible personal property, digital codes,[ or] digital products, *or taxable services* shall pay the tax on all purchases of equipment, tools, consumables, *taxable services*, and other materials used in performing the repair work which are not transferred to customers, without regard to the method of billing employed.

E. The circumstances under which resale certificates may be issued by persons engaged in repairing tangible personal property, digital codes,[ or] digital products, *or taxable services* who utilize both separately stated materials and lump-sum charge bases for those repairs are set forth in Regulation .07 of this chapter.

F. (text unchanged)

**.05 Food for Human Consumption.**

A. In this regulation, the following terms have the meanings indicated:

(1)-(7) (text unchanged)

(8) ["Snack food" means:

- (a) Potato chips and sticks;
- (b) Corn chips;
- (c) Pretzels;
- (d) Cheese puffs and curls;
- (e) Pork rinds;
- (f) Extruded pretzels and chips;
- (g) Popped popcorn;
- (h) Nuts and edible seeds; or

(i) Snack mixtures that contain one or more of the foods listed in §A(8)(a)—(h) of this regulation.] “*Cannabis products*” means products that are composed of cannabis, cannabis concentrate, cannabis extract, or other ingredients and are intended for use or consumption, including cannabinoid beverages, edible products, oils, and tinctures.

(9) “Food” does not include

- (a) Cannabis as defined in the Alcoholic Beverages and Cannabis Article, §1–101, Annotated Code of Maryland; or
- (b) Cannabis products.

B. Sales of food for human consumption are not subject to the tax in the following circumstances:

(1)-(10) (text unchanged)

(11) Sales of food by a nonprofit food vendor if there are no facilities for food consumption on the premises, unless the food is sold within an enclosure for which a charge is made for admission; or

(12) [Sales of snack food through a vending machine; or

(13)] Sales of milk, fresh fruit, fresh vegetables, or yogurt through a vending machine.

C.-D. (text unchanged)

**.07 Sales Where It Is Impractical to Establish the Amount of Property or Service to Be Resold.**

A. [If,] *Except as provided in §D of this regulation*, if at the time of a sale, it is impractical for the buyer to establish the actual amount of the property, digital code,[ or] digital product, *or taxable service* being purchased which is to be resold, the tax shall be paid on the entire amount of the sale, either if the buyer has reason to believe that a majority of the tangible personal property, digital code,[ or] digital product, *or taxable service* will not be resold, or if the buyer cannot determine whether or not a majority of the tangible personal property, *taxable service*, digital code, or digital product will be resold. If any portion of the property is later resold without having first been used by the buyer, the buyer may apply for a refund of the taxes attributable to this property, digital code,[ or] digital product, *or taxable service* within 4 years of the date of purchase.

B. If no tax is paid upon the purchase of tangible personal property, digital codes,[ or] digital products, *or taxable services* pursuant to §A of this regulation, the buyer shall include the cost of that portion converted to the buyer's personal use as a purchase subject to the sales and use tax on the return to be filed for the period in which the property was converted.

C. The procedure described in §B shall also be followed by any person who purchases tangible personal property, digital codes,[ or] digital products, *or taxable services* for resale without paying the tax, and who subsequently converts the property, *digital codes, digital products, or taxable services* to personal use.

D. A buyer who provides a vendor with a multiple points of use certificate which includes a resale to a related entity as provided for in Regulation .49 of this chapter may not apply for a refund based on a claim that it was impractical at the time of purchase to establish the amount of property to be resold.

#### **.08 "Taxable Price" Defined.**

A. The sales and use tax is computed on the "taxable price" of a transaction subject to the tax. The term "taxable price" is broadly defined by statute to include, with certain specific exceptions, the total consideration for the transaction, which may be either in the form of money, rights, property, promises or anything else of value, or by exchange or barter. The total monetary value of the consideration, that is, of all those things which in fact are, or are promised to be, paid or delivered by or on behalf of the purchaser, to or on behalf of the vendor in the consummation and complete performance of a sale, whether or not the vendor receives any benefit from them, constitutes the "price" on which the tax is to be computed. Deductions are not permitted for any expense or cost, including the cost of any labor or service rendered, any material used or any property, *digital code, or digital product* sold regardless of how any contract, invoice or other evidence of the transaction is stated or computed, except for those items specifically described in §D, or in Regulation .10 with respect to certain utilities or Regulation .28 with respect to leases.

##### **B. Components of Taxable Price—Examples.**

(1) The following illustrate some items which might appear as a separate amount in the vendor's computation of a bill that nevertheless are a part of the "taxable price", and which therefore may not be deducted before computation of the tax:

(a)-(e) (text unchanged)

(f) Any charges for warranties, maintenance or service agreements, or insurance coverage required by the vendor to be taken as a condition of the sale. If the sale could be consummated without the payment of these charges, the charges, *unless for a taxable service as described in Tax-General Article § 11-101(m), Annotated Code of Maryland*, are not part of the taxable price if separately stated. For example, if the lessee of an automobile who has a contractual obligation to return the automobile undamaged may elect to purchase insurance protecting the lessee against the possibility of having to pay for damages, but need not purchase this insurance in order to lease the vehicle, a separately stated charge for this insurance is not part of the taxable price.

(g)-(h) (text unchanged)

(2) The following illustrate some forms of consideration [which]*that* might be tendered by or on behalf of the buyer, the values of which are a part of the "taxable price" and [which ]therefore may not be deducted before computation of the tax:

(a) The transfer, whether in the nature of a "trade-in", return, exchange, or otherwise, of anything to the vendor, regardless of whether the buyer may have paid any tax on acquisition of the item *or service* transferred or whether, in the case of a return or exchange, the buyer may be entitled to any refund of tax previously paid.

(b)-(d) (text unchanged)

##### **C. (text unchanged)**

D. Each of the following items, if made in connection with the sale and clearly identified with the consideration stated separately from any other item by documentary evidence in existence and made known to the buyer at the time of sale, is not a part of the "taxable price" and is therefore deductible from the total consideration before computation of the tax:

(1) (text unchanged)

(2) A charge for a professional service, *except for a taxable service*.

(3)-(10) (text unchanged)

#### **.11 Printing.**

##### **A. (text unchanged)**

##### **B. Charges for Printing and Sales of Printed Material.**

(1) (text unchanged)

(2) [Charges for printing and sales of printed material for the purpose of resale in unchanged form or incorporation into a product which is to be sold are not subject to the tax. Examples of nontaxable charges are as follows:

(a) Charges for the printing and sale of labels or name plates to a person who will affix them to a product intended for sale;

(b) Charges for the printing and sale of tangible personal property used to package products held for sale where the packaging is nonreturnable;

(c) Charges for the printing and sale of direction sheets, instruction books, warranties, and other printed matter packaged with or obtainable only with the purchase of products held for sale.

(3) If the charges for printing or a sale of printed material is subject to the tax, the tax applies to the total charge without deduction for separately itemized charges for property or services required to bring the printed matter to its completed state. Separately itemized

delivery charges, including charges for postage, addressing, stamping, sealing, inserting, or wrapping, may be excluded from the charges subject to the tax.

C. Sales to a Person Engaged in Printing[ and Sales of Photographic Materials].

(1) (text unchanged)

(2) [The sale of photographic material to any person for the production of an item used in composition or printing or in the production of another item used in printing is not subject to tax. Photographic material includes radiant energy sensitive material susceptible of accepting a photographic or similar image, such as film, a negative, or a presensitized plate, a substance which causes other material to have this property, such as a sensitizer, a substance which, when applied to material which has been exposed to radiant energy, causes a further change to that material, such as developer, and a substance which causes a stabilization of that material, such as gum lacquer.

(3) A sale of artwork, hand or machine compositions, lithographic plates or negatives, or typographies, whether in tangible or digital form, to a person engaged in the printing of tangible personal property for sale and for direct use by the person to produce that property for sale is exempt from the tax. The following apply:

(a)-(b) (text unchanged)

**.21 Time of Collection.**

A. A sale is a transaction for the present or future transfer of title or possession of tangible personal property, a digital code, or a digital product or for the performance of [certain]taxable services, for a consideration, and the tax imposed on a retail sale applies when the transaction is entered into, regardless of when the consideration is to be paid, the tangible personal property, digital code, or digital product is to be delivered, or the services are to be performed. Except as provided by this regulation or for a rental, [or ]lease, subscription, or license for use, the vendor shall collect the tax from the buyer when the sale occurs.

B. Exception for Certain Credit or Installment Sales.

(1) If a vendor makes a credit or installment sale of tangible personal property, taxable services, digital codes, or digital products which the vendor must manufacture, design, create, custom-alter, or order from a third party, collection of the tax may be deferred at the option of the vendor until the property, digital code, [or ]digital product, or taxable service is delivered. Among other things, this exception does not apply to a sale, such as a lay-away sale, when delivery of existing property in the possession of the vendor is delayed pending full payment.

(2) The vendor may not defer collection of the tax beyond the time of full payment for or delivery of the property, taxable service, digital code, or digital product, whichever occurs first. A vendor obligated to make more than one delivery as a result of a single sale of property, services, digital codes, or digital products which the vendor must manufacture, design, create, custom-alter, or order from a third party may defer collection of the tax on the portion of the price attributable to each delivery until payment of that portion of the price or the date of that delivery, whichever occurs first.

(3) (text unchanged)

(4) The authority to defer collection of the tax created by this section does not affect the nature or amount of the vendor's or buyer's liability as created at the time of entering into a transaction[,] but only affects the time of collection of the tax. [Thus, for example]Thus:

(a) if a change in the tax rate occurs between the time of sale and the time of delivery of tangible personal property, a digital code, a digital product, or a taxable service, [a change in the rate of tax should occur], the original tax rate [of tax ]shall apply.

(b) if the sale of the tangible personal property, digital code, digital product, or service is not taxable at the time the sale occurs, the sale does not become taxable if the tangible personal property, digital code, digital product, or service becomes taxable after the sale but before the items or services are delivered.

(c) if the sale of the tangible personal property, digital code, digital product, or service is taxable at the time the sale occurs, the sale is taxable even if the tangible personal property, digital code, digital product, or service would not be taxable at the time the items or services are delivered.

*Example 1*

A contract for the sale of tangible personal property is entered into on June 10. The contract states the property is to be delivered July 10 and requires a single payment due by August 10. Effective July 1 the same year, the rate of sales and use tax on the tangible personal property increases from 5% to 6%. The vendor is required to collect the tax on the transaction at the 5% rate that is in effect on June 10. The tax must be collected no later than the delivery date, July 10.

*Example 2*

A contract for the sale of tangible personal property is entered into on June 10. The contract states the property is to be delivered July 10 and requires a single payment due by August 10. Effective July 1 the same year, the tangible personal property is exempt from the sales and use tax. The vendor is required to collect the tax on the transaction at the rate that was in effect on June 10. The tax must be collected no later than the delivery date, July 10.

*Example 3a*

*A contract for the sale of computer systems integration design consulting services is entered into on January 1, 2025. Services are to be delivered over a negotiated period of 5 years, from March 1, 2025, through February 28, 2030. The contract states the total price for the services is \$5 million to be paid in installments upon completion of milestones as defined by the contract. At the time of sale, computer systems integration design consulting is a nontaxable service. Computer systems integration design consulting becomes taxable effective July 1, 2025. Although some installment payments are made after the change in the taxability of the service, taxability for this contract is determined as of the date of sale, which is January 1, 2025. Because the service was not taxable at the date of sale, no sales and use tax is due on any of the installment payments.*

#### *Example 3b*

*Assume the facts in Example 3a, except the January 1, 2025 contract also includes an option for additional data or information technology services at a set price and an option for an additional period at a set price. Prior to February 28, 2030, the buyer exercises the rights to the additional services and additional years. Because the terms for the optional additional services and additional period were agreed upon and included in the January 1, 2025 contract, the additional services and additional period retain their status as nontaxable as determined as of the date of sale, which is January 1, 2025.*

#### *Example 3c*

*The parties from Example 3a effectuate a change order on December 1, 2025, contracting for additional data or information technology services not included in the January 1, 2025 contract. The change order adds \$2.5 million to the contract price and the payment of the \$2.5 million will be based on additional milestones not included in the original contract. Although the installment payments made pursuant to the January 1, 2025 contract are not subject to the sales and use tax, the December 1, 2025 change order constitutes a new sale. The new sale is subject to the sales and use tax in effect on the date of sale, which is December 1, 2025. The vendor is required to collect the tax on milestone installment payments made for the services included in the change order.*

#### *Example 4*

*A contract for a subscription cloud storage service is initially entered into for a period from June 10, 2025 through July 9, 2025. Effective July 1, 2025, the cloud storage service becomes taxable. The subscription contract requires advance payments, gives the subscriber access to the service for a one-month period, and is renewable thereafter on a monthly basis. Each subscription payment period is considered a separate lease, and thus a separate sale, for the purpose of determining when the tax is to be collected or paid. Because the cloud storage service is not subject to the sales and use tax as of June 10, 2025, no tax is due on the June 10, 2025 through July 9, 2025 subscription payment. Because the cloud storage service becomes subject to the sales and use tax on July 1, 2025, the tax is due on the July 10, 2025, through August 9, 2025, subscription payment and any subsequent monthly subscription payments for continued access.*

### **.25 Transactions in Interstate Commerce.**

A.-D. (text unchanged)

E. Taxable Services.

*(1) The sale of a digital code, digital product, data or information technology service, a software publishing service, or a taxable service described in Tax-General Article §11-101(m)(14) and (15), Annotated Code of Maryland is presumed to be made in the state in which the customer tax address is located.*

*(2) If a seller located outside the State delivers a taxable service within the State, the tax applies if the seller is an out-of-state vendor under Regulation .33 of this chapter.*

### **.28 Lease of Tangible Personal Property, Digital Codes, Digital Products, Data or Information Technology Services, and Software Publishing Services.**

A. In this regulation, "lease" means:

*(1) The transfer of possession, absolutely or conditionally by any means, of tangible personal property, digital codes, or digital products for a consideration, by way of lease, rental, royalty agreement, or grant of a license for use[, referred to in this regulation as a "lease",]; and*

*(2) A license for use of a data or information technology service or a software publishing service as defined in Regulation .48 of this chapter.*

B. "Lease" is included within the statutory definition of the term "sale" and is thus subject to the tax in the absence of a specific exemption or exclusion.

[B.]C. Each lease payment period is considered a separate lease, and thus a separate sale, for the purpose of determining when the tax is to be collected or paid.

[C.]D. The tax applies to the entire lease payment if property acquired by lease is within this State at any time during that lease payment period, regardless of where the lease was transacted or possession of the property taken.

[D.]E. The tax applies to the entire lease payment if the property, digital code, digital product, or taxable service acquired by lease is used within the State at any time during that lease payment period regardless of where the lease was transacted or possession of the property, the digital code, or the digital product was taken, or where the taxable service was delivered.

F. A transaction involving the utilization of equipment with an operator supplied by the owner is a lease if control over the utilization of the equipment passes to the customer, but is not a lease if the transaction is for the performance of a specific job in a manner to be determined by the owner or his operator. In this transaction, the burden is on the parties to establish that no lease occurred. When the billing for this transaction is on a time basis, it is presumed that control passed for the time indicated and that the transaction is a lease. This presumption may be rebutted only by clear and convincing evidence, such as a written contract, that at the time the transaction was entered into each party contemplated that the agreement was for the completion of a specific job rather than for the provision of a particular piece of equipment with an operator for a particular purpose for as long as necessary. The fact that the owner issued a resale certificate to buy the equipment tax free is evidence that a subsequent transaction involving that equipment is a lease.

[E.]G. Service Charges.

(1) *In this section, "nontaxable service" means any service other than a taxable service as defined in § 11-101(m) of the Tax-General Article, Annotated Code of Maryland.*

(2) The tax applies to the entire lease payment if a charge for lease or rental of tangible personal property or digital products includes a charge for a *nontaxable* service, whether the charge for a *nontaxable* service is separately stated or not, if the dominant purpose of the transaction is to obtain the tangible personal property or digital product and the *nontaxable* service is a mandatory charge imposed by the vendor as a condition of renting the item or is incidental and is not the dominant purpose of the transaction. For example, a charge for the lease of a portable toilet that includes a mandatory charge for cleaning is subject to the tax whether the cleaning charge is separately stated or not. The dominant purpose [for]of the lease of the toilet is to provide a specific item of tangible personal property and not to provide cleaning or servicing of the toilet. Separately stated charges for the *nontaxable* services enumerated in [§F(2)]§H(2) of this regulation are excluded from taxable price.

[(2)](3) The tax does not apply to a charge for a *nontaxable* service that includes a charge for lease or rental of tangible personal property or digital product, whether the charge for the tangible personal property or digital product is separately stated or not, or whether the charge is mandatory or not, if the dominant purpose of the transaction is to obtain a *nontaxable* service, and the provision of the tangible personal property or digital product is incidental to the *nontaxable* service. For example, a charge for trash removal service where a trash receptacle is provided in conjunction with the *trash removal* service is not a taxable lease of tangible personal property. The dominant purpose of the lease is to remove trash from a premise and not to lease a trash receptacle.

(4) *The tax applies to the entire lease payment if a charge for a lease of a taxable service includes a charge for a nontaxable service if the charge for the nontaxable service is not separately stated, if the dominant purpose of the transaction is to obtain the taxable service, and the nontaxable service is a mandatory charge imposed by the vendor as a condition of, or incidental to, receiving the taxable service and not the dominant purpose of the transaction. For example, a vendor charges a software developer for publishing a non-custom software application, which is a taxable software publishing service, and includes a charge for customer support, which is a nontaxable service. The dominant purpose for the lease of the software publishing service is to provide the software to end users, not to provide customer support. The entire lease payment is subject to the sales and use tax if the charge for customer support is not separately stated.*

(5) *The tax does not apply to a charge for a lease of a nontaxable service that includes a charge for a lease of a taxable service that is not separately stated, if the dominant purpose of the transaction is to obtain the nontaxable service, and the provision of the taxable service is incidental to the nontaxable service.*

[F.]H. Computation of Tax.

(1) The tax applies to the value in money of the consideration of any kind required to be paid to the lessor under the terms of the lease, except as provided in [§E(2)]§G(3) of this regulation. Included in the taxable price are charges for required maintenance or required insurance agreements, reimbursement for registration fees, taxes, and other expenses of the owner, passed on to the lessee, and all charges for an operator of leased equipment including waiting time, overtime, guaranteed time, travel time, and holiday pay.

(2) The following charges, if separately stated and identified, are not a part of the taxable price:

- (a) Installation charges;
- (b) Charges for professional services, *unless the services are taxable services*;
- (c)-(e) (text unchanged)

[G. A]I. *Except as provided in Regulation .49 of this chapter, a person who buys tangible personal property[ or], a digital code, a digital [products]product, or a taxable service for the dual purpose of leasing it to others and also for personal use, or who buys tangible personal property[ or], a digital code, a digital product, or a taxable service with the sole intention of leasing it but in fact also employs the property or digital product for personal purposes, shall pay the tax on the purchase price and shall also collect the tax on all leases. The fact that the buyer may simultaneously or subsequently offer this property or digital product for outright sale does not create an exemption for the original purchase.*

**.47 Cannabis.**

A. Scope. This regulation applies to all businesses required to be licensed or registered by the Maryland Cannabis Administration, including growers, micro growers, processors, microprocessors, incubator space operators, dispensaries, micro dispensaries, on-site consumption establishments, *nurseries*, and delivery services.

B. Definitions.

(1) (text unchanged)

(2) Terms Defined.

(a) (text unchanged)

(b) *“Cannabinoid beverage” has the meaning stated in Alcoholic Beverages and Cannabis Article, § 36–101, Annotated Code of Maryland;*

(c) *“Cannabis business” means a cannabis business that is licensed under Alcoholic Beverages and Cannabis Article, Title 36, Annotated Code of Maryland.*

(d) *“Cannabis nursery” means a cannabis nursery that is registered under Alcoholic Beverages and Cannabis Article, Title 36, Annotated Code of Maryland.*

[(b)](e) *“Delivery service” has the meaning stated in Alcoholic Beverages and Cannabis Article, §36-101, Annotated Code of Maryland.*

[(c)](f) *“Medical cannabis” means cannabis that is:*

(i) *Purchased by or administered to an individual who is registered as a qualifying patient, as defined in Alcoholic Beverages and Cannabis Article, §36-101, Annotated Code of Maryland; or*

(ii) *Purchased by a caregiver, as defined in Alcoholic Beverages and Cannabis Article, §36-101, Annotated Code of Maryland.*

[(d)](g) *“Vaping liquid” has the meaning indicated in Business Regulation Article, §16.7-101, Annotated Code of Maryland.*

C. (text unchanged)

D. Exemptions.

(1) Sales Between Cannabis Businesses.

(a) *Subject to §D(1)(b) and (c) of this regulation, the sales and use tax does not apply to the retail sale of cannabis between cannabis businesses [that are licensed under Alcoholic Beverages and Cannabis Article, Title 36, Annotated Code of Maryland] or between cannabis businesses and cannabis nurseries.*

(b)-(e) (text unchanged)

(2) (text unchanged)

E. Clarifications.

(1) (text unchanged)

(2) *Notwithstanding the exemption from sales and use tax for certain food, the sale of food or edible products containing cannabis or cannabinoid beverages shall be subject to the sales and use tax rate applicable to cannabis under Tax-General Article, §11-104(k), Annotated Code of Maryland.*

#### **.48 Data or Information Technology Services and Software Publishing Services.**

A. Definitions.

(1) *In this regulation, the following terms have the meaning indicated.*

(2) Terms Defined.

(a) *“Buyer” has the meaning stated in Tax-General Article §11-101(b), Annotated Code of Maryland.*

(b) *“Cloud computing” means a service that enables on-demand, self-service network access to a shared pool of configurable computer resources, including data storage, analytics, commerce, streaming, e-mail, document sharing, and document editing.*

(c) *“Customer tax address” has the meaning stated in Tax-General Article §11-101(c-1), Annotated Code of Maryland.*

(d) *“Data or information technology service” means services described under NAICS sectors 518, 519, and subsector 5415.*

(e) *“Emerging technology development area” means the University of Maryland’s Discovery District located in Prince George’s County.*

(f) *“NAICS” means the North American Industrial Classification System, United States Manual, 2022 Edition, published by the United States Office of Management and Budget.*

(g) *“Services described under NAICS subsector 5132” means:*

(i) *Applications development and publishing (except on a custom basis);*

(ii) *Computer software publishing and reproduction;*

(iii) *Gaming site publishing;*

(iv) *Mobile applications development and publishing (except on a custom basis);*

- (v) *Packaged computer applications software;*
  - (vi) *Packaged computer operating systems software;*
  - (vii) *Packaged computer software publishing;*
  - (viii) *Packaged computer utility software;*
  - (ix) *Packaged programming language and compiler software publishing;*
  - (x) *Packaged software publishing;*
  - (xi) *Publishing computer software for games; and*
  - (xii) *Software publishing.*
- (h) *“Services described under NAICS sector 518” means:*
- (i) *Application hosting (excluding software publishing);*
  - (ii) *Automated data processing;*
  - (iii) *Cloud computing (except software publishing and computer systems design);*
  - (iv) *Cloud storage;*
  - (v) *Co-location in data centers (i.e., rental of server and networking space in data centers);*
  - (vi) *Computer data storage;*
  - (vii) *Computer input preparation;*
  - (viii) *Computer time leasing;*
  - (ix) *Computer time rental;*
  - (x) *Computer time sharing;*
  - (xi) *Computing infrastructure provision;*
  - (xii) *Computing platform infrastructure provision;*
  - (xiii) *Data capture imaging;*
  - (xiv) *Data entry;*
  - (xv) *Data processing computer services;*
  - (xvi) *Data processing (except payroll services, financial transaction processing services);*
  - (xvii) *Disk and diskette conversion;*
  - (xviii) *Disk and diskette recertification;*
  - (xix) *Electronic data processing;*
  - (xx) *Game server hosting;*
  - (xxi) *Infrastructure as a service (IaaS);*
  - (xxii) *Media streaming data storage;*
  - (xxiii) *Media streaming technical support;*
  - (xxiv) *Microfiche recording and imaging;*
  - (xxv) *Microfilm recording and imaging;*
  - (xxvi) *Optical scanning;*
  - (xxvii) *Platform as a service (PaaS);*
  - (xxviii) *Video and audio technical streaming support;*
  - (xxix) *Video tape and film stock technical streaming support;*
  - (xxx) *Virtual currency (cryptocurrency) mining; and*
  - (xxxi) *Web hosting (excluding software publishing).*
- (i) *“Services described under NAICS sector 519” means:*
- (i) *Archives;*
  - (ii) *Bookmobiles;*
  - (iii) *Centers for documentation (i.e., archives);*
  - (iv) *Circulating libraries;*
  - (v) *Film archives;*



- (vi) *Internet search portals;*
  - (vii) *Internet search websites;*
  - (viii) *Lending libraries;*
  - (ix) *Libraries (except motion picture stock footage, motion picture commercial distribution);*
  - (x) *Motion picture film libraries;*
  - (xi) *Music archives;*
  - (xii) *News clipping services;*
  - (xiii) *Press clipping services;*
  - (xiv) *Provision of stock photos;*
  - (xv) *Reference libraries;*
  - (xvi) *Telephone-based recorded information services;*
  - (xvii) *Title search services (except real estate); and*
  - (xviii) *Web search portals.*
- (j) *“Services described under NAICS subsector 5415” means:*
- (i) *Audio visual and IT (information technology) systems integration design;*
  - (ii) *CAD (computer-aided design) systems integration design;*
  - (iii) *CAE (computer-aided engineering) systems integration design;*
  - (iv) *CAM (computer-aided manufacturing) systems integration design;*
  - (v) *Computer disaster recovery;*
  - (vi) *Computer hardware consulting;*
  - (vii) *Computer network systems integration design;*
  - (viii) *Computer software consulting;*
  - (ix) *Computer systems integration analysis and design;*
  - (x) *Computer systems integration design consulting;*
  - (xi) *Computer systems integrator;*
  - (xii) *Computer software installation;*
  - (xiii) *Computer systems facilities (i.e., client’s facilities) management and operation;*
  - (xiv) *Custom computer application software programming;*
  - (xv) *Custom computer program or software development;*
  - (xvi) *Custom computer programming services;*
  - (xvii) *Custom computer software analysis and design;*
  - (xviii) *Custom computer software support;*
  - (xix) *Custom search engine optimization (SEO) (except hosting and infrastructure support services);*
  - (xx) *Custom software programming;*
  - (xxi) *Custom webpage design services;*
  - (xxii) *Data processing facilities (i.e., client’s facilities) management and operation;*
  - (xxiii) *Industrial robot automation applications/software design and development;*
  - (xxiv) *Industrial robot programming;*
  - (xxv) *Information management computer systems integration design;*
  - (xxvi) *Local area network (LAN) computer system integration design;*
  - (xxvii) *Machine vision software design and development;*
  - (xxviii) *Material handling robot applications/software design and development;*
  - (xxix) *Office automation computer systems integration design;*
  - (xxx) *Robotics applications/software design and development;*
  - (xxxi) *Robotics process automation software design and development; and*
  - (xxxii) *Welding robot applications/software design and development.*

- (k) “Qualified Company” means a company that contracts with the University of Maryland’s Applied Research Laboratory for Intelligence and Security to develop systems and technologies to advance the use of quantum computing.
- (l) “Qualified Cybersecurity Business” means an entity organized for profit that is engaged primarily in the development of innovative proprietary cybersecurity technology or the provision of cybersecurity services.
- (m) “Retail sale” has the meaning stated in Tax-General Article § 11-101(h), Annotated Code of Maryland.
- (n) “Software publishing service” means a system software or application software publishing service described under NAICS subsector 5132.
- (o) “Taxable price” has the meaning stated in Regulation .08 of this chapter.
- (p) “Vendor” has the meaning stated in Tax-General Article § 11-101(o), Annotated Code of Maryland.

(3) Every classification detail under a NAICS sector’s or subsector’s industry groups, NAICS industries, and national industries includes all listed services, which can be performed together, separately, or in any combination.

B. The sale of data or information technology services or software publishing services in the State are subject to sales and use tax in the State as provided in Tax-General Article, Title 11, Annotated Code of Maryland.

C. Except as provided in Regulation .49 of this chapter, a retail sale of a data or information technology service or software publishing service is presumed to be made in the state in which the customer tax address is located.

D. Application of NAICS sector codes.

- (1) Each service the vendor provides must be evaluated individually to determine whether it is a data or information technology service or software publishing service.
- (2) A vendor may not rely on the principal business activity code reported on the vendor’s annual income tax return to determine whether the services the vendor provides are subject to sales and use tax.

E. A buyer who is registered to remit sales and use tax may present to a vendor a certificate indicating multiple points of use of a data or information technology service or software publishing service as provided in Regulation .49 of this chapter.

F. Exempt Sales.

- (1) The sales and use tax does not apply to:
  - (a) A sale of cloud computing to a qualified cybersecurity business;
  - (b) A sale of a data or information technology service or software publishing service to a qualified company located in an emerging technology development area made in connection with the work of the company; or
  - (c) A sale of a data or information technology service or software publishing service by a qualified company in an emerging technology development area.
- (2) The exemption in §F(1) does not apply to any tangible personal property, digital product, digital code, or taxable service sold with the exempt service.
- (3) A vendor may accept a signed statement from a buyer certifying the exemption under §F(1)(a) or (b) applies unless if, at the time of acceptance, the vendor knows or should have known that the exemption does not apply. The vendor shall retain the statement with the record of sale.
- (4) If sales and use tax is paid on the sale of a service that qualifies for an exemption, the person paying the tax may apply to the Comptroller for a refund pursuant to COMAR 03.06.03.05.

#### **.49 Multiple Points of Use Certificates.**

A. Definitions.

(1) In this regulation, the following terms have the meaning indicated.

(2) Terms Defined.

- (a) “Affiliated Group” has the meaning stated in Internal Revenue Code § 1504.
- (b) “Affiliated Group” includes related parties described under Internal Revenue Code § 267(b)(10)-(12).
- (c) “Authorized buyer” means a buyer authorized by the Comptroller to issue a multiple points of use certificate in accordance with this regulation.
- (d) “Buyer” has the meaning stated in Tax-General Article §11-101(b), Annotated Code of Maryland.
- (e) “Data or information technology service” has the meaning stated in Regulation .48 of this chapter.
- (f) “Multiple points of use certificate” means a certificate presented by an authorized buyer to a vendor that indicates, in accordance with Tax-General Article § 11-403(e), that a digital code, digital product, taxable data or information technology service or software publishing service will be concurrently available for use by the buyer or a related entity both in the State and outside of the State.

- (g) “Related entity” means a member of an affiliated group or a related pass-through entity of which the buyer is also a member.
- (h) “Related Pass-Through Entities” means one or more pass-through entities connected through ownership with a common parent pass-through entity but only if the common parent:
  - (i) Possesses at least 80% of the total voting power of the total value of the pass-through entity; and
  - (ii) Has a value equal to at least 80% of the total value of the pass-through entity.
- (i) “Software publishing service” has the meaning stated in Regulation .48 of this chapter.
- (j) “Vendor” has the meaning stated in Tax-General Article § 11-101(o), Annotated Code of Maryland.

**B. Multiple Points of Use Certificate Requirements.**

(1) To issue a multiple points of use certificate, a buyer must:

- (a) be registered with the Comptroller for a sales and use tax account before requesting authorization to issue a multiple points of use certificate;
- (b) submit to the Comptroller a separate request for authorization to issue a multiple points of use certificate for each transaction in which the buyer intends to use a multiple points of use certificate.
- (c) be authorized by the Comptroller to issue a multiple points of use certificate; and
- (d) deliver a multiple points of use certificate, in the form and manner required by the Comptroller, to the vendor at or before the time of purchase.

(2) The Comptroller may deny a buyer’s request for authorization to issue a multiple points of use certificate for reasonable cause, including but not limited to the buyer’s fraud, gross negligence, misuse of a multiple points of use certificate, or delinquency in the payment of undisputed sales and use tax.

C. A buyer who is authorized by the Comptroller may issue a multiple points of use certificate for the purchase of a digital code, digital product, data or information technology service, or software publishing service if, at the time of the purchase, the buyer knows the digital code, digital product, data or information technology service, or software publishing service will be:

- (1) concurrently available for use by the buyer both in the State and outside of the State; or
- (2) resold in its original form to at least one related entity located in the State and to at least one related entity located outside of the State.

**D. Buyer’s Obligation to Pay or Remit Sales and Use Tax.**

(1) Except as provided in §D(2), a buyer who issues a multiple points of use certificate is required to pay or remit the applicable tax to the Comptroller.

(2) A buyer who issues a multiple points of use certificate with an apportionment determined based on a subsequent resale to a related entity shall:

- (a) assume or absorb the tax due from the related entity; or
- (b) remit the tax due from the related entity if the tax is not paid by the related entity.

(3) A buyer who does not issue a multiple points of use certificate at or before the time of sale, or whose request for authorization to issue a multiple points of use certificate is denied by the Comptroller under §B(2) may request a refund for sales and use tax paid on the portion of the digital product, digital code, data or information technology service, or software publishing service used outside of Maryland.

**E. Vendor’s Obligation to Collect, Pay, or Remit Sales and Use Tax.**

(1) Except as provided in §E(3), a vendor is relieved of the duty to collect, pay, or remit the sales and use tax on the sale of a digital code, digital product, data or information technology service, or software publishing service if the buyer provides the vendor with a completed, authorized multiple points of use certificate.

(2) A vendor shall obtain a multiple points of use certificate from the buyer before or at the time the sale is consummated to support each transaction for which a multiple points of use certificate applies.

(3) A vendor may not accept a multiple points of use certificate at any time, including within the period described in §F, or rely on its acceptance of a multiple points of use certificate to relieve the vendor of the obligation to collect and the sales and remit the sales use tax if the vendor:

- (a) failed to verify at or before the time of the sale, using the methods provided by the Comptroller, whether the buyer was authorized by the Comptroller to issue the certificate;
- (b) knows or should have known that the sale is not for a digital code, digital product, data or information technology service, or software publishing service; or
- (c) knows or should have known that the sale is not a sale for use in both the State and outside the State.

*F. When the Comptroller notifies a vendor of an intent to assess the tax on transactions for which the vendor does not possess multiple points of use certificates, the vendor shall have 60 days from the mailing of the notice to obtain the certificates. If the vendor fails to obtain proper multiple points of use certificates within the 60-day period, the Comptroller's assessment is final.*

*G. Apportionment.*

- (1) The apportionment must accurately reflect the primary use location in the State.*
- (2) A buyer may use any reasonable method of apportionment that is supported by the buyer's records as they exist at the time of the sale.*
- (3) A buyer's method of apportionment must be:*
  - (a) consistent; and*
  - (b) uniform.*

*H. The multiple points of use certificate must state:*

- (1) the name of the buyer;*
- (2) the tax address of the buyer;*
- (3) the Maryland combined registration number of the buyer;*
- (4) the name of the vendor;*
- (5) the address of the vendor;*
- (6) the estimated date of the sale or, for a subscription, the renewal term;*
- (7) a general description of the purchase including, for each item in the sale:*
  - (a) information sufficient to identify the item as a digital product, digital code, data or information technology service, or software publishing service;*
  - (b) the estimated taxable price; and*
  - (c) the percentage of the use allocated to Maryland.*
- (8) If the digital code, digital product, data or information technology service, or software publishing service is to be resold in its original form to one or more related entities within the State who are expected to remit the use tax to the Comptroller, the certificate must also state for each entity:*
  - (a) the name of the related entity;*
  - (b) the tax address of the related entity;*
  - (c) the Maryland combined registration number of the related entity; and*
  - (d) the estimated taxable price of the digital code, digital product, data or information technology service, or software publishing service resold in its original form to the related entity.*

***.50 Applicable Rate for Data or Information Technology Services and Software Publishing Services.***

*A. Definitions.*

- (1) In this regulation, the following terms have the meaning indicated.*
  - (2) Terms Defined.*
    - (a) "Data or information technology service" has the meaning stated in Regulation .48 of this chapter.*
    - (b) "Software publishing service" has the meaning stated in Regulation .48 of this chapter.*
- B. Notwithstanding Tax-General Article, § 11-104(l)(1), Annotated Code of Maryland regarding the sales and use tax rate for data or information technology services or software publishing services, if a different rate could be applied to a sale or use of tangible personal property, a digital code, a digital product, or a taxable service, the higher rate shall apply to the sale.*

**Chapter 03 Administrative and Procedural Regulations — Sales and Use, and Admissions and Amusement Taxes**

Authority: Tax-General Article, §§2-102, 2-103, 11-104, and 11-245, Annotated Code of Maryland Ch. 203, Acts of 2003

***.02 Records.***

*A.-E. (text unchanged)*

*F. If a sale is subject to a multiple points of use certificate, the certificate and all applicable records obtained from the purchaser shall be retained by the vendor.*

*G. If a sale is subject to a multiple points of use certificate, the buyer shall retain records as they exist at the time of sale supporting:*

- (1) The apportionment reflecting the primary use location in the State; and*

*(2) The method of apportionment.*

[F.]*H.* The taxpayer is required to make records available for inspection and examination by the Comptroller or authorized representative at any time during business hours.

[G.]*I.* If the taxpayer fails to keep the records required, the Comptroller may compute the taxes due by using a factor that the Comptroller develops by:

(1)-(3) (text unchanged)

[H.]*J.* The computation of the tax under [§F]*I* is presumptively correct.

SUBMITTED TO AELR